



Advocate for the Consumer, Cosmetic,
Hygiene and Specialty Products Industry

Our industry's commitment

Developing solutions for healthy living and a quality lifestyle

Annual Report 2007-08





Products for healthy living and a quality lifestyle

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ACCORD Members

Consumer, Cosmetic and Personal Care Products

Advanced Skin Technology
Alberto Culver Australia
Amway of Australia
Apisant
Aroma Science
AVON Products
Baylor Limited
Beiersdorf Australia
Chanel Australia
Clorox Australia
Colgate Palmolive
Combe International
Cosmax Prestige Brands Australia
Coty Australia
Creative Brands
De Lorenzo Hair & Cosmetic Research
Dermalogica
Elizabeth Arden
Emeis Cosmetics
Estée Lauder Australia
Frostbland
GlaxoSmithKline Consumer Healthcare
Helios Health & Beauty
Incolabs
Johnson & Johnson Pacific
Kao (Australia) Marketing
Keune Australia
Kimberly Clark Australia
KPSS Australia
La Biosthetique Australia
La Prairie Group
L'Oreal Australia
LVMH Perfumes and Cosmetics
Mary Kay Australia
Nutrimetics Australia
NYX
Procter & Gamble Australia
PZ Cussons
Reckitt Benckiser
Revlon Australia
Scental Pacific
Schwarzkopf
Shiseido (Australia)

Thalgo Australia
The Heat Group
The Purist Company
Tigi Australia
Trilogy Products
Trimex
Ultraceuticals
Unilever Australasia
YSL Beaute

Hygiene and Specialty Products

Albright & Wilson (Aust)
Applied Australia
BP Castrol Australia
Callington Haven
Campbell Brothers
Castle Chemicals
Chemetall (Australasia)
Chemform
Ciba (Australia)
Clariant (Australia)
Cleveland Chemical Co
Deb Australia
Dominant (Australia)
E Sime & Company Australia
Ecolab
Henkel Australia
Huntsman Corporation Australia
Jalco Group
Lab 6
Milestone Chemicals
Novozymes Australia
Nowra Chemical Manufacturers
Peerless JAL
Recochem
Rohm and Haas Australia
Solvay Interlox
Sonitron Australasia
Sopura Australia
Tasman Chemicals
Thor Specialties
True Blue Chemicals
Whiteley Corporation

Associate Members

Specialist Laboratories and Testing

ams Laboratories
Dermatest
Silliker Microtech Laboratories

Equipment and Packaging Suppliers

EquipNet Inc.
HydroNova Australia NZ
SCHÜTZ DSL (Australia)

Logistics

Star Track Express

Legal and Business Management

FCB Lawyers
Middletons Lawyers
PricewaterhouseCoopers
TressCox Lawyers

Regulatory and Technical Consultants

Archer Emery & Associates
Cintox Australia
Competitive Advantage
Engel Hellyer & Partners
Robert Forbes & Associates
Sue Akeroyd & Associates
Toxikose

Life Members

W P Barry
Bruce Brown
Ken Clark
P Donovan
Geoff Harris
W C Monteith
D Phillips
B L Reidy
K Scampton

as at March 2008



“Looking your best makes you feel better, function better and helps boost your confidence”

From “How to talk to your kids about the importance of appearance on the job”
Work Your Image® program (USA) pamphlet

Our industry’s products play an important part in daily life

Healthy Living

Every morning our products are used in bathrooms, kitchens, bedrooms and laundries across the nation as individuals and families ready themselves for the day ahead.

And that’s just the start...

Industry products play a vital role in:

- Keeping our households, workplaces, schools and institutions clean, hygienic and comfortable
- Personal hygiene and cleanliness to help us feel our best
- Beauty treatments that allow us to express who we are
- Specialised uses that assist production and manufacturing to keep the wheels of commerce and industry turning
- Maintaining the hygienic and sanitary conditions essential for our food and hospitality industries and our hospitals, medical institutions and public places

These benefits are essential to safe, healthy living and maintaining the quality lifestyle and sense of wellbeing that Australians have come to expect.

Quality Products

Whether you’re brushing your teeth, doing the dishes, slapping on sunscreen, sanitising food handling areas or dabbing on your favourite perfume, you are using one of the many innovative and sustainable products manufactured by our industry.

With estimated annual retail sales in the vicinity of \$10 billion the consumer, cosmetic, hygiene and specialty products industry is a significant part of a prosperous Australian economy.

We are a dynamic and growing industry, employing Australians and - through our industrial and institutional market sector - supplying products essential for Australian businesses, manufacturing firms, government enterprises, public institutions and farmers.

Our industry has more than 50 manufacturing operations throughout Australia. ACCORD members have a commitment to quality, innovative products.

“There are several ways people can protect themselves and their families against influenza... Basic hygiene and infection control practices can be effective in reducing the spread of infection. These include: washing hands frequently... cleaning common surfaces regularly...”

Professor John Horvarth, Australian Chief Medical Officer, 2007 Influenza Season Media Release

Promoting Wellness

Nourishing the body, invigorating the self

Feeling good about ourselves and our appearance boosts our personal confidence, improving the quality of our social relations and ultimately our emotional health.

From advanced skincare for healthy, glowing skin to treatments for radiant, silken hair, cosmetic and beauty products help promote individual wellbeing for women and, increasingly, for men as well.

The benefits of cosmetics and fragrances go far beyond superficial concepts of vanity. Transcending both cultures and historical periods, beauty products have often played an enriching role in many societies.

And in modern times beauty products have also become synonymous with self expression and personal pampering; especially as women have escaped the oppression and drudgery of the past to take their rightful place at the forefront of our society.

Afterall, who doesn't deserve some pampering to relieve the stresses and strains we all encounter in today's packed and fast paced lifestyles!

Preventing illness and safeguarding families, communities & industries

Unclean conditions and poor personal hygiene are recognised by health professionals as significant contributors to illness and disease within our community.

For example, poor handwashing habits help the spread of common infections like colds and flu. Flu alone costs the Australian economy more than \$600 million annually. And sadly an estimated 1,500 Australians die each year from flu-related health complications, almost the same number as the national road toll.

Routine handwashing with either regular or specialised antibacterial soaps is an essential step in efforts to halt infection, especially around vulnerable members of our community. This is why quality personal hygiene products are indispensable in nursing homes, childcare centres and hospitals.

Australia also experiences an estimated 5.4 million cases of foodborne illnesses each year at an estimated economic cost of \$1.2 billion per annum.

With poor personal hygiene combining with unclean premises and equipment as the culprits in an estimated 20-30 percent of food poisonings, more can be done to prevent foodborne illness through better hygiene.

Industry hygiene products, including detergents and specialised sanitisers and disinfectants, play a vital role in safe food production and catering. These products help safeguard Australia's food industries – our nation's largest manufacturing sector.

Emerging health challenges, such as the threat of a bird flu pandemic, put the spotlight firmly on improving hygiene practices through more regular and thorough use of industry hygiene products.

And specialised industry products also play a variety of other safeguarding roles including infection control in hospitals and surgeries and the care and protection of business assets such as factories, aircraft fleets and buildings.

An open letter to Australia's governments: Let's have less talk and more action on essential regulatory reform

Executive Director's Letter

In eight years as the association's Executive Director I cannot remember a time that seems so ripe for meaningful action by Australia's governments to boost national productivity by streamlining burdensome regulation.

ACCORD and other business groups have spoken long and loud about the complexity of the regulatory environment facing industry. Countless submissions to inquiries, from the 1996 Bell inquiry to the 2006 Banks taskforce, have documented the fragmented and inconsistent regimes operating across our nation.

And while some helpful reform has been achieved - albeit in a piecemeal manner - the general regulatory burden on business continues to balloon. As reported by the Business Council of Australia back in 2005, the level of new laws and regulation has been growing at more than 10 percent annually.

Everyone loses from this. Consumers get saddled with increased costs for products and services. Company resources are diverted from value-adding activities such as innovation for better products or development of new markets.

And governments duplicate effort, wasting scarce funds and resources that could be better allocated to essential public services such as schools, hospitals and transport.

In early 2008, ACCORD completed a survey to determine the impact of one major national regulatory regime, NICNAS, on member operations. Reinforced in the survey findings - which were submitted to the Productivity Commission (PC) for its research study of chemicals regulation - were the following serious issues for innovation and competition:

- Unique Australian data requirements mean that many companies are not introducing new, improved products that are in safe and effective use in major overseas markets, such as the USA, and;
- Smaller Australian-owned companies within ACCORD's membership were more impacted by the compliance burden than larger, better resourced global businesses.

Why then, do I feel cautiously optimistic that the time is ripe for wide-ranging reforms to address failings like these, despite the frustrations and delays of the past?

Well, firstly, the case of change has been embraced at the highest political level. At least within the Australian Government and to a lesser extent state governments, Victoria leading the way.

The importance of this cannot be underestimated. All successful reforms require strong political will and, ideally, bi-partisan support. Since their promotion to the ministry in December 2007, Ministers Tanner, Emerson and Bowen have joined Prime Minister Rudd in making all the right noises. And because many positive policy actions such as the PC chemicals regulation study were introduced by the previous Government, key Opposition figures would be expected to throw their weight behind any sensible reform proposals.

Secondly, the coming year should be free of major political distractions as it will be the first for some time without a scheduled state or federal election. There should be no reason why governments cannot focus on policy outcomes and the implementation of productivity boosting reforms.

And thirdly and finally, the Council of Australian Governments (COAG) appears to be engaged cooperatively on this objective and, dare I say, with more serious intent. Real potential exists for COAG to deliver on the Business Council's recent call for Australia to develop a 'seamless economy' with one set of rules, not nine.





Bureaucratic inertia to change remains a formidable obstacle

There are still clear risks, however, that this will not be translated into effective action. Bureaucratic inertia to change remains a formidable obstacle. Throughout the last year, responses to ACCORD from some federal and state regulators and policy bodies have ranged from indifference to staunch protection of the status quo and their 'patch'.

Responses like this continue to disappoint. Shouldn't the number one obligation for all Australian governments be to advance the interests of the nation as a whole, rather than engaging in wasteful agency and jurisdictional competition?

To overcome this, well-designed incentives and sanctions must be embedded into nationally agreed action plans to support timely, consistent implementation.

The time for talk is now past. To strengthen the economy and bolster national productivity, concerted action is urgently needed to streamline and harmonise regulation. This is particularly so for the consumer, cosmetic, hygiene and specialty products sector.

Australian industry and the wider community need a minimum but effective level of regulation that:

- addresses real, not theoretical, risks as simply and cost-effectively as possible,
- enhances innovation and enterprise,
- facilitates Australia's competitiveness and our place in the global economy,
- promotes uniformity, or at the very least consistency, and thereby strengthens compliance, and;
- promotes both public confidence and business certainty.

Let's get working to make this a reality.

Bronwyn Capanna
Executive Director





Our Community Our Commitment



Look Good...Feel Better.

A Cosmetic Industry Community
Initiative Helping Cancer Patients

The consumer, cosmetic, hygiene and speciality products industry is committed to playing its part for the benefit of the Australian community.

Look Good...Feel Better is a cosmetic and fragrance industry community service program established to help cancer patients.

The side effects of cancer treatment can be devastating – loss of hair, facial hair, and changes to skin pigmentation and texture. Since its Australian launch 18 years ago, Look Good...Feel Better has helped more than 50,000 Australians, mainly women, deal with the appearance-related side effects of chemotherapy and radiotherapy.

The program's objective is to help rebuild self-esteem and personal image and provide advice on minimising side effects through best use of skin care products, wigs and make up.

Look Good...Feel Better is supported by a dedicated network of over 1,500 volunteers from the beauty and hair care industry who run free two-hour workshops in more than 150 locations throughout all Australian states and territories. Each year more than 700 workshops are held nationally.

Through ACCORD and in partnership with major retailers and the beauty and lifestyle media, the cosmetic industry supports Look Good...Feel Better with fundraising activities, donated products, financial donations and volunteers.

Specific support for Look Good...Feel Better is provided by cosmetic companies:

- Annual donations of more than 90,000 cosmetic products, valued at in excess of \$2 million, for free use in the workshops plus in-kind support such as provision of staff volunteers.
- Fund raising and donations to cover the operating costs of Look Good...Feel Better, including the gala Dream Ball fundraising night which raised more than \$400,000 in 2007.

Look Good...Feel Better has grown to become a valuable community asset of which our industry is justifiably proud.

(Look Good...Feel Better and the Sunburst Logo are service marks of the CTFA Foundation, USA. Use of these marks is by license.)

Helping women, men and teens face cancer with confidence: the Look Good... Feel Better® Program

The Industry Quality Commitment:

Doing the right thing for customers and the community

The Industry Quality Commitment is a clear statement of the customer-focused values of ACCORD members. It is aimed primarily at the industry's industrial and institutional product market.

The Industry Quality Commitment focuses on the following four key quality areas:

Public and Occupational Health & Safety

- Design products that are appropriate for their intended use
- Seek to minimise risks to employees, customers and the environment
- Adhere to high standards for the safe operation of facilities
- Share information and expertise to assist customers in using products safely and effectively in their operations

Environmental Values

- Meet the needs of customers and consumers in an environmentally responsible manner
- Strive to make products and packages compatible with the typical waste handling systems, encourage recycling where recycling exists, and support other forms of waste management

Compliance and Continuous Improvement

- Comply with prevailing legislation, regulatory requirements and product standards
- Support responsible self-regulation to complement existing laws through codes and policies established by our industry sector

Business Ethics/Commercial Practices

- Conduct business affairs with high ethical standards and engage in fair competition at all times

Underpinning industry's performance in implementing the Quality Commitment are three specific issue guidelines developed by ACCORD as self regulation tools.

ACCORD Industry Guidelines:

- **Guideline for Cleaners and Sanitisers that may have Incidental Contact with Food**
- **Code of Practice for Household & Commercial Cleaning Products Claiming Antibacterial Action**
- **Scheme for Phosphorus Content and Labelling of Laundry Detergents**



**ACCORD QUALITY
COMMITMENT**

ACCORD Strategic Plan 2008–10



Vision

The respected and influential voice of the consumer, cosmetic, hygiene and specialty products industry - a growing industry generating innovative and sustainable products which are essential for healthy living and a quality lifestyle

Mission

ACCORD Australasia's mission is to:

- Proudly lead and promote the value and contribution of our industry and its products with consistency and integrity
- Act to enhance and improve our industry's business operating environment and its contribution to national prosperity
- Promote the safe, effective and sustainable use of industry products for healthy living and a quality lifestyle
- Promote our industry's social and environmental commitment and strengthen its role in meeting key health and environmental challenges of importance to the wellbeing of the Australian community

Goals

- Goal 1: **Member Services**
An engaged membership with effective communication, networking and feedback mechanisms
- Goal 2: **Regulation & Regulatory Reform**
A sustainable business operating environment that has minimum effective regulation, reducing the compliance burden on industry
- Goal 3: **Social Contribution & Environmental Sustainability**
A responsible industry actively playing its part to meet social, health & environmental challenges of importance to the overall wellbeing of the community
- Goal 4: **Public Affairs**
A positive profile & image for the industry with key influencers and a high level of consumer confidence in industry products
- Goal 5: **Commercial Affairs**
A strong industry committed to quality, supporting fair competition & ethical business practices and contributing to national prosperity

Achievements

Membership and the association:

- Continued strong membership growth and good membership retention. Total membership numbers reached and exceeded the 100 mark during 2007, with sixteen new full and associate members joining.
- During 2007/08 ACCORD welcomed the following new members: YSL Beaute, Trilogy Products, Emeis Cosmetics, Mary Kay, Advanced Skin Technology, Ultraceuticals, The Purist Company, NYX, De Lorenzo and KPSS.
- Also welcomed were the following new associate members: Archer Emery & Associates, PricewaterhouseCoopers, TressCox Lawyers, FCB Lawyers, Toxikos and Chemskill.
- Establishment of ACCORD's new Strategic Plan for 2008/10.
- The 2007 ACCORD National Conference – 'Our Commitment: Growth, unity, strength' – at the Sofitel Hotel, Gold Coast, Queensland which focused on the major domestic and international issues impacting on our industry.
- Other well attended industry events and training sessions, including:
 - Joint ACCORD/NICNAS Cosmetic Regulation training workshops in Sydney (27 February 2007) and Melbourne (14 March 2007)
 - 20th Annual Industry Networking Golf Day, Latrobe Golf Course in Melbourne (17 May 2007)
 - Annual General Meeting and Industry Seminar in Melbourne (24 May 2007)
 - Cosmetic industry Look Good...Feel Better networking dinner in Sydney (7 June 2007)

- Joint ACCORD/ERMA (NZ) Group Standards training workshops in Melbourne (27 August 2007) and Sydney (28 August 2007)
- 2007 Look Good...Feel Better Dream Ball, Swing'n, at Sydney's Hordern Pavilion (31 August 2007)
- 2007 ACCORD End-of-Year Dinner in Melbourne (23 November 2007)
- National Packaging Covenant training workshop in Sydney (5 February 2008)
- Look Good...Feel Better 18th Birthday celebratory dinner in Sydney (3 April 2008).
- Launch of new look newsletters targeted at key industry sectors in early 2008: Update News, Regulatory Bulletin for Cosmetics, Fragrances and Personal Care, Regulatory Bulletin for Consumer, Hygiene, Speciality and Agvet Products and the ACCORD Management Brief.
- Development of content for a new-look ACCORD website to be launched from mid-2008.

Environmental sustainability and social contribution:

- Successful delivery of the record-breaking 2007 Look Good...Feel Better Dream Ball at Sydney's Hordern Pavilion, which raised \$403,138 to support cancer patients across the nation.
- Strengthening recognition of the industry's Look Good...Feel Better program with the public and key influencers.
- Development of contents for the industry's Washwise public information website to provide advice on household laundry product sustainability. The website will be launched from mid-2008.

- Development of background materials for ACCORD's industry sustainability framework, which will be launched in late 2008.

Regulatory reform:

- Productivity Commission study into chemicals and plastics regulation: ACCORD developed a collaborative relationship with the Productivity Commission (PC) as it undertook its study into chemicals and plastics regulation. ACCORD's recommendations from our submissions have been reflected in the priorities for reform put forward in the PC's Draft Report released March 2008.
- COAG ministerial taskforce for chemicals regulation: ACCORD joined with other key associations in the Chemicals and Plastics Leadership Group (CPLG) in pushing for a meeting of the COAG taskforce. CPLG presented industry's position to the taskforce at its inaugural meeting on 8 April 2008 using materials developed via policy consultancy, Deloitte Economics. The taskforce is to report progress in implementing reforms to the Prime Minister and state Premiers towards the end of 2008.
- Cosmetic reforms finalised through passage of industrial chemicals legislation - ACCORD was instrumental in helping to settle the Regulations and Cosmetic standard to enable the cosmetic reforms to be fully implemented.
- Significant developments in national regulation reform have occurred throughout the year - ACCORD has been instrumental in pushing forward a range of reform measures for the benefit of all Members, notably:

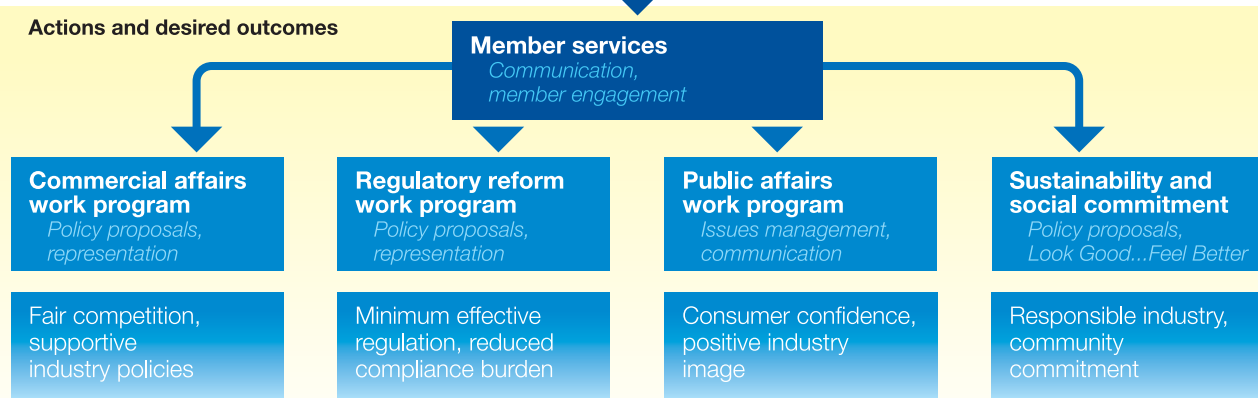
Achievements continued

- a reform proposal for a national trade measurement system
 - a national consumer policy framework
 - improvements in the ACCC Cosmetic Labelling Regulations, consistent with international practices
 - continued engagement on the proposed joint Trans Tasman agency
 - active engagement of member interests in the work of the National Drugs and Poisons Schedule Committee
 - acceptance by Heads of state government OHS agencies to the Member Publication, A Guide to the Safe Use of Salon Hair Products Safety Data Sheets – the revised booklet was circulated to industry in September 2007.
 - International harmonisation activities – ACCORD was active on the international front promoting minimum effective regulation as the optimal regulatory outcome on a range of fronts such as:
 - engaging in the public consultation process for the reform of the EU's Cosmetics Directive
 - urging Medsafe New Zealand to reform the regulatory treatment of certain related goods such as anti dandruff shampoos and fluoridated oral hygiene products as cosmetic products
 - active engagement in the APEC Chemical Dialogue, representing industry at the meeting in Cairns in July 2007, and developing a paper on Principles for Best Practice Chemical Regulation and
 - engaging APEC Member Economies on GHS and the establishment of a GHS virtual working group. Bronwyn Capanna
 - led the Australian Delegation at the APEC Chemical Dialogue meeting in Lima, Peru in February 2008.
 - Standards Australia – ACCORD continues to be active in the work of Standards Australia:
 - ACCORD's regulatory affairs committee undertook a review of ACCORD's participation in a range of technical committees which support the work of Standards Australia
 - ACCORD and member companies successfully engaged the TGA into accepting that the unique Australian tampon test methodology presented a possible barrier to trade and the TGA agreed to adopt industry's position to use the EU and USA FDA test methodology
 - Actively working on the sunscreen committee to have the ISO process accepted and adopted into the Australian standards setting process
 - Security Sensitive Chemicals: ACCORD actively participated in the development of the national policy framework for chemicals of security concern through positive involvement in the Industry Consultation Group chaired by the Department of Prime Minister & Cabinet. The draft COAG report for the national framework for control of chemicals of security concern was released in February 2008.
 - Ongoing contribution to other key regulatory policy committees, including: NDPSC, NICNAS IGCC, NICNAS ECRSC, APVMA ILC, the Advisory Committee for the Transport of Dangerous Goods (ACTDG), and various Australian Standards Committees, including Australia's first nanotechnology committee (NT-001).
 - Ongoing liaison with senior regulatory personnel and political stakeholders, including the parliamentary secretaries responsible for the TGA, NICNAS, FSANZ, Office of Chemical Safety and APVMA.
- Public affairs:**
- Active issues management and media liaison on a number of unfounded health/environment scares and activist campaigns concerning industry products, including; nanotechnology, allergy, animal testing for safety and trace elements.
 - Commencement of pro-active media campaigns profiling the social contribution of the cosmetics and personal care sector and promoting the benefits of industrial and institutional hygiene products.
- Commercial affairs:**
- Conduct of the twice-yearly Halldata wholesale sales survey for cosmetics and fragrances.
 - Participation in the Australian Industry Group's Trade Remedies taskforce.
- Submissions and representation:**
- Australian Government & Parliament**
- Letter to Industry Minister Ian Macfarlane on national trade measurement review, February 2007
 - Letter to Senator Mason on NICNAS cosmetic products reforms, March 2007
 - Letter to Prime Minister Howard requesting priority consideration of legislation for NICNAS cosmetic products reforms, April 2007
 - Letters to Health Minister Abbott and Parliamentary Secretary Mason requesting priority consideration for cosmetic reform legislation, May 2007

Governance, strategy & goal setting



Actions and desired outcomes



- Letter to Senator Mason seeking passage of Cosmetics Bill, June 2007
- Letter to Shadow Minister Emerson on industry regulatory reform priorities, August 2007
- Post-election letters to Prime Minister Rudd and Ministers Carr, Emerson, Roxon and Tanner regarding industry's regulatory reform priorities, December 2007
- Letter to Finance & Deregulation Minister Tanner re-RIS processes and NICNAS, December 2007
- Letter to Innovation Minister Carr re-funding for national nanotechnology strategy, January 2008
- Letter to Health Minister Roxon re-NICNAS budget and fees, January 2008
- Letter to Finance and Deregulation Minister Tanner on cost recovery, April 2008

Australian Competition and Consumer Commission

- Submission on revised Cosmetic Labelling Regulations, February 2007
- Submission to ACCC draft RIS on Cosmetic Regulations, September 2007

Australia New Zealand Therapeutic Products Authority

(proposal for joint agency abandoned by the New Zealand government on 16 July 2007)

- Submission on Consultation Draft – Australia New Zealand Therapeutic Products Bill, March 2007
- Submission on Exposure Draft – Therapeutic Products Bill, May 2007
- Submission on Draft Australia New Zealand Therapeutic Products Authority Order – Packaging Requirements for Specified Products, August 2007
- Submission to New Zealand Parliament on Therapeutic Products and Medicines Bill 2006, 5 February 2007

Australian Safety and Compensation Council

- ACCORD submission on Workplace Hazardous Chemicals, March 2007

Office of the Commonwealth Ombudsman

- Joint industry letter to the Commonwealth Ombudsman about NICNAS and AICS annotation for certain lead compounds, December 2007

Department of Health and Ageing

- Letter to Secretary of Department about restructure of NICNAS and OCS, 11 October 2007
- Letter to Secretary of Department about management of cosmetic claims, November 2007
- Letter to Secretary of Department about management of cosmetic claims, January 2008

Environment Protection and Heritage Council (EPHC)

- Submissions on Environmental Risk Assessment Guidance Manuals (Agvet and Industrial Chemicals), November 2007

European Commission

- Submission in response to Public Consultation on the simplification of the Cosmetic Directive, March 2007

Medsafe New Zealand

- Letter to Interim Manager on primary sunscreen regulation, June 2007
- Letter to Interim Manager on related products, November 2007
- Letter to Interim Manager on related products, March 2008

Achievements continued

National Industrial Chemicals Notification & Assessment Scheme (NICNAS)

- Letter to the Director on lead in cosmetics, January 2007
- Letter to the Director on lead in cosmetics call for information, February 2007
- Letter to the Director on EU hair dye ban, February 2007
- Letter to Director, NICNAS on AICS annotation, July 2007
- Submission on revised draft NICNAS Cosmetic Guidelines, August 2007
- Letter to Director, NICNAS on sunscreen requirements in Cosmetic Standard, December 2007
- Letter to Director, NICNAS on outcomes of member survey, January 2008

National Drugs & Poisons Schedule Committee (NDPSC)

- ACCORD Public Submission Pre-February Meeting NDPSC, January 2007
- ACCORD Post February Meeting Comment Submission NDPSC, April 2007
- ACCORD Public Submission Pre-June Meeting NDPSC, May 2007
- ACCORD Post June Meeting Comment Submission NDPSC, August 2007
- ACCORD Public Submission Pre-October Meeting NDPSC, September 2007
- ACCORD Post Meeting Comment Submission NDPSC, October 2007
- ACCORD Public Submission Pre-February Meeting NDPSC, January 2008
- Letters to Chief Dental Officers seeking support for NDPSC consideration of Fluoride at February 2008 meeting, February 2008
- ACCORD Post Meeting Comment Submission NDPSC, April 2008

National Measurement Institute (NMI)

- Submission in response to National Trade Measurement System Discussion Paper, February 2008

New Zealand Environmental Risk Management Authority (ERMA)

- ACCORD Submission on ERMA proposals to revise Cosmetic Products Group Standard, November 2007
- ACCORD letter to ERMA on HSNO safety data sheet requirements, March 2008
- ACCORD Submission on Cosmetic Products Group Standard, April 2008

NSW Workcover

- Letter to Heads of Workplace Safety Authorities seeking support for revised Salon Guide, February 2007

Productivity Commission (PC)

- Submission on Consumer Policy Framework, May 2007
- Submission on PC Study of Chemicals and Plastics Regulation, October 2007
- Supplementary submission on PC Study of Chemicals and Plastics Regulation, including ACCORD detailed member survey on the impacts of regulation, January 2008
- Presentation to Commissioners of Deloitte recommendations, February 2008
- Submission on PC Annual Regulatory Burden Review – Manufacturing and Distributive Trades, April 2008

Standards Australia

- Letter to Standards Australia re- CS-042 Committee, July 2007

Therapeutic Goods Administration (TGA)

- Letter to TGA National Manager regarding testing standards for tampons, January 2007
- Submission on Consultation Paper for Medical Device Standards Order No. 8 Standard for Sterilant and Disinfectants for medical devices, February 2007
- Submission on draft standard for Uniform Scheduling of Medicines and Poisons and Draft Scheduling Policy Framework, August 2007
- Letter to TGA on cosmetic reforms and claims management
- Submission on Updated Medical Device Standards Orders (MDSOs) and Conformity Assessment Standards Orders (CASOs), February 2008
- Submission on draft Therapeutic Goods Order No. 79 General Requirements for Labelling of Medicines, February 2008
- Submission on stakeholder consultation on revised requirements for child-resistant packaging, February 2008



Directors

ACCORD Australasia Board of Directors

Chairman



Peter Keech
Managing Director
Tasman Chemicals

Vice – Chairmen



John Leith
Managing Director
Albright & Wilson (Aust)



Clynton Bartholomeusz
Managing Director
Beiersdorf Australia

Finance Director



David Brown
Group General Manager,
Chemical Division
Campbell Brothers



Derek Stott
Managing Director
Applied Australia



Phill Keefe
President & Managing
Director, Avon Products



Paul Rubenach
Director, Manufacturing
South Pacific
Colgate Palmolive



Chris Short
Managing Director
Dominant (Australia)



John Rowley
VP Managing Director
Australasia
Ecolab Australia



Steve Marangos
Business Manager
Huntsman Corporation
Australia



Max Johnston
President
Johnson & Johnson
Pacific



Chris Mejean
Director Corporate
Affairs
L'Oreal Australia



George Fatouros
Managing Director
PZ Cussons Australia



Gordon Reidy
Director, R&D Category
Development, Pest
Control Reckitt Benckiser



David Boxall
General Manager
Recochem



Nimalan Rutnam
Corporate Counsel & Director
(Aust & NZ)
Procter & Gamble Australia



Gillian Franklin
Managing Director
The Heat Group



Michel-Henri Carriol
Managing Director
Trimex



Stuart Macdougall
Managing Director
True Blue Chemicals



Jennifer Moss
Group Development
Director
Unilever Australasia



Bronwyn Capanna
Executive Director
ACCORD

Secretariat



Bronwyn Capanna
Executive Director



Craig Brock
Director, Policy
& Public Affairs



Dusanka Sabic
Director, Regulatory
Reform



Catherine Oh
Manager, Science
& Technical



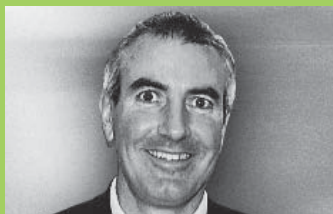
Erly Mifsud
Membership Services
& Administration



Karen Kieves
Event Management &
Membership Services



Looking forward and meeting the critical challenges ahead



Message from the Chairman

ACCORD reached an historic milestone during 2007 when we welcomed our 100th member company.

While pleasing in itself, this excellent membership growth is also seen by the board of directors and the secretariat as a welcome endorsement of the association's direction. That said, our industry faces too many challenges into the future for its representative body to indulge in self-congratulation.

Instead, ACCORD must mobilise the weight of its membership to build a stronger industry profile. One that clearly shows how essential our products and services are. And how our industry contributes to the challenges facing society.

During the last year we took clear steps towards this.

Through our thought-provoking National Conference (25-27 October 2007, Sofitel Gold Coast Hotel) we heightened industry attention on the sustainability challenge and the potential role of new technologies.

International guest speakers, including CSPA President Chris Cathcart, Colipa Director-General Bertil Heerinck and Ecolab Sustainability Vice President Stephen Christenson, mapped out how our industry can contribute in a major way to advance sustainability at both the national and global level.

In response, ACCORD has taken these messages on board. At its final meeting for 2007, the board of directors signed off on the new association Strategic Plan 2008 –10, endorsing the following aspirational goal:

“Social contribution & environmental sustainability: A responsible industry playing its part to meet social, health & environmental challenges of importance to the overall wellbeing of the community.”

These are tangible steps towards creating a more sustainable and socially responsible industry

Peter Keech, ACCORD Chairman

Under ACCORD's workplan for the coming year, members will see the release of a number of new initiatives related to this, including; launch of our laundry detergent Washwise website and development of an ACCORD sustainability framework.

And by way of making a practical social contribution, the association will continue expansion of the flagship charity, the Look Good...Feel Better cancer patients' support service. Over 7,500 Australians undergoing cancer treatment will be helped during the coming year by this free industry program. This service reaches all areas of Australia and relies on industry's generous support. Our major charity fundraiser, the Look Good...Feel Better Dream Ball, surpassed all expectations last year, raising a record \$403,138. Thanks to everyone involved in supporting this event for achieving such a sensational result.

These are all tangible steps towards demonstrating a more sustainable and socially responsible industry.

While our industry is keen to make these commitments, there are real challenges facing our sector and the entire economy that require attention and consideration by governments.

All businesses will be impacted as the Australian and global economies are transformed in response to measures to address the global warming challenge. For example, the advent of an emissions trading scheme in the near future is rightly viewed by many economists as the largest fundamental change to Australia's economy in decades. Balance will be needed in getting these policies right.

Overly complex and fragmented regulation also remains a serious concern and a number one priority for ACCORD. Governments need to act to reduce the burden on business.

The vast majority of ACCORD members are also now in some way integrated into the global economy, whether by exporting products, as in the case of my company or by being a part of an international supply chain.

All will benefit from greater international harmonisation of regulation and business rules along with the adoption within our region of fair rules of trade, especially to address problems of counterfeiting and anti-competitive dumping. These are not matters that individual businesses can easily tackle on their own. They require commitment and leadership from governments.

Like most of my industry colleagues I am confident about the future and our industry's place in it.

On behalf of my fellow board directors and the secretariat I thank all members and supporters of our industry for their assistance and commitment in meeting the many challenges ahead.



Peter Keech
ACCORD Chairman & Managing
Director of Tasman Chemicals

Thank you

Always critical to our success are the great commitment and effort shown by all of our members and service partners. Of these the following deserve special mention.

The executive members of our board of directors, in particular, dedicate valuable time away from managing their businesses to assist with the sound running of ACCORD.

The thanks of all members go to **Peter Keech** (Tasman Chemicals and ACCORD Chairman), **David Brown** (Campbell Brothers and ACCORD Finance Director), **Clynton Bartholomeusz** (Beiersdorf, ACCORD Vice Chairman and CTFA Executive Committee Chair) and **John Leith** (Albright & Wilson and ACCORD Vice Chairman). Also thanks to **John Rowley** (Ecolab) for chairing the I&I Executive Committee.

ACCORD is again indebted to the following for their dedicated contributions during 2006:

- **Chris Mejean** (L'Oreal) for his active role in ACCORD and for his important contribution as director-in-charge of the Regulatory Affairs Committee.

- **Uri Ferster** (Frostbland) for outstanding commitment to the industry's cancer charity Look Good...Feel Better as ACCORD's convener of the Dream Ball
- **Alan Bailes** (Ecolab) who chairs the Regulatory Affairs Committee.
- For specific expert or technical assistance: **Kathy Nolan** (Reckitt Benckiser) who also represented ACCORD on the APVMA Industry Liaison Committee, **Greg Whiteley** (Whiteley Corporation), **Graeme Haley** (Engel Hellyer & Partners), **Joyce Tsang** (Johnson & Johnson), **Megan Ryan** and **Samantha Hass** (L'Oreal), **Nicholas Goddard** (Unilever) and **Ken Lee** (Beiersdorf)
- And finally, **David Blakeley** (Chanel) for his contribution to ensuring the success of the Look Good...Feel Better program as chair of the Cancer Patients Foundation.

ACCORD gratefully acknowledges the generous support of Ident for designing the LGFB 18th celebration identity.



2008 witnessed an historic milestone for Look Good...Feel Better in Australia – 18 years of helping Australian cancer patients. To celebrate this achievement industry hosted an 18th birthday party at which the proceeds of the 2007 Dream Ball were handed across to Look Good...Feel Better.



Dream Ball Convener Uri Ferster, NSW Government MP Lylea McMahon (representing Cancer Minister the Hon Verity Firth) and Cancer Patients Foundation Chairman David Blakeley pose with the cheque for funds raised by Dream Ball 2007.

Farewell

We also said goodbye and best wishes to a number of valued association and industry colleagues during 2007-08.

After five years of exemplary service to the association, we farewelled ACCORD Science & Policy Director **Geoff MacAlpine** in late 2007. Geoff's contribution to ACCORD was instrumental in the growth of the association and in progressing key regulatory projects. We wish him every success in the future.

Also leaving the secretariat in early 2008 was **Noelene Davis**, Regulation and Sustainability Manager. We thank Noelene for her contribution to advancing the association's sustainability agenda.

To our resigning board directors, **Ed Dwyer** (Autoklene Solutions) many thanks for your support and contribution.

Sadly, 2007 also saw the passing away of one of our valued life members, **Frank Lawson**. Frank was a former managing director of Gibson Chemicals and played a major part in building the profile of ACCORD's predecessor organisation, the Australian Chemical Specialty Manufacturers Association (AC SMA).

Look Good...Feel Better Dream Ball

Industry's night of fundraising to help Australia's cancer patients

The Look Good...Feel Better Dream Ball is staged annually to raise much-needed funds for the running of the cosmetic industry's cancer patient support service.

Celebrating its 18th year in 2008, this spectacular and glamorous event receives generous support from the entire Australian beauty and lifestyle industry, including major retailers and magazine publishing houses.

Our 2007 Dream Ball at Sydney's Hordern Pavilion on 31 August attracted 800 people and raised a record \$403,138 for the Look Good...Feel Better program.

Through this fundraising support, Look Good...Feel Better continues to deliver more than 700 free two-hour workshops each year across 150 national locations covering all states and territories.

“Participating in a workshop is honestly the best medicine one could get. The volunteers made you feel special, happy and normal. When you feel so different through the cancer treatment process, it's fabulous to feel normal again.”

Quote from a recent workshop participant.



From left to right: David Koch, Marilyn Harvey (LGFB National Volunteer of the Year), Anna Robson (LGFB participant), Sally Harrold (National Program Manager), Melissa Doyle.



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